



**Marathon
Petroleum Company LP**

Getting the Right Problem Statement

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NWCCC - June 2025



Education:

- Washington State University
 - BS Civil Engineering
- University of Colorado – Boulder
 - ME Engineering Management

Current Employer:

- Marathon Anacortes
 - Engineering Manager: Major Projects
 - Engineering Manager: Small Projects/Maintenance
 - Project Engineer
 - Tank Engineer

Previous Employment:

- Anvil Corp
 - Civil/Structural Engineer
 - Project Leader

- Most new hires for MPC are college graduates entering the work force
 - Not sure what questions to ask due to the lack of experience
- Graduating engineers is declining
 - 25% of current engineers will retire in the next 5 yrs ⁽²⁾
 - Outpacing the number of new graduates ⁽²⁾
 - Engineering bachelor's degrees peaked in 1986 ⁽¹⁾

Sources:

1. power-eng.com
2. Hirecruiting.com

Why is it Important

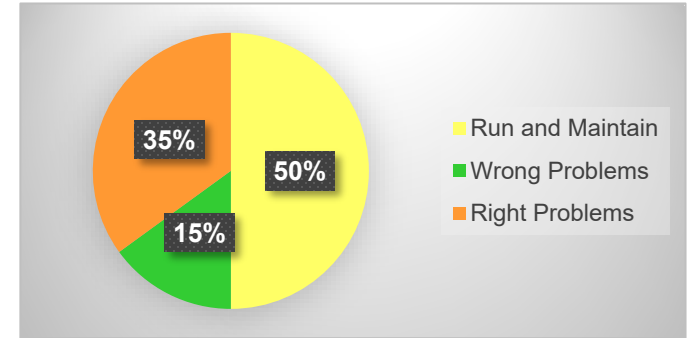


● Run and Maintain

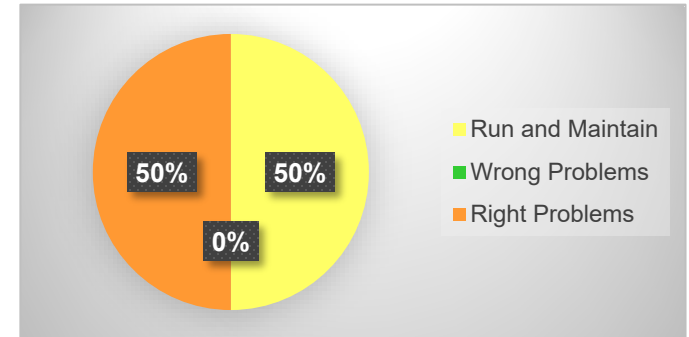
- Difficult to influence
- Ways to influence:
 - Improve reliability
 - Improve maintenance processes

● Working on the right the problems

- Improve employee engagement
- Don't waste resources
- Make noticeable changes
- Improve the business
- Gain creditability with Stakeholders



Where to use the resources?



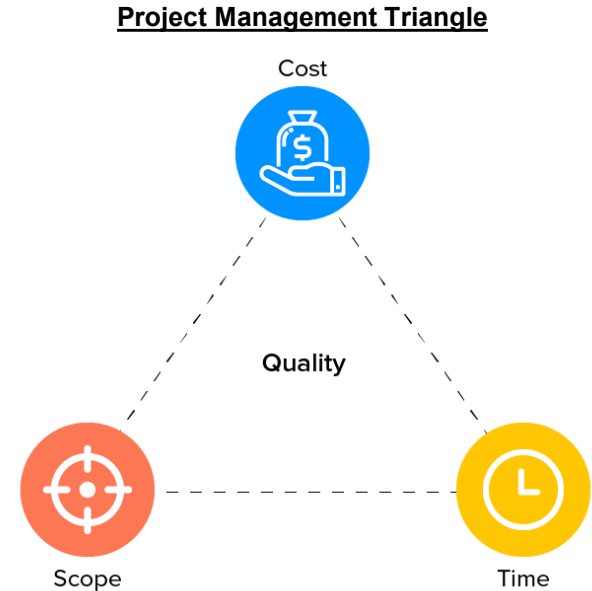
Please don't hesitate to ask!

Please don't, hesitate to ask.

Understanding the Drivers



- Understand, “Why are we doing this?”
 - Be curious and ask questions
 - What problem are we trying to solve?
 - Treating symptoms vs root cause
- What are the constraints?
- What makes this safe to implement?
- How does it impact the other?
 - Scope: Cost Schedule
 - Cost: Scope Schedule
 - Schedule: Cost Scope
- Prioritizing work



Source: <https://appinventiv.com/blog/project-management-triangle-balance-for-business/>

Understanding the Justification

Justification



- Safety (Personnel, PSM)
 - Schedule
 - Managing Risk
- Environmental
 - Scope
- Reliability
 - Scope, Schedule
- End of Life
 - Cost
- Margin Enhancement
 - Scope, Schedule, Cost

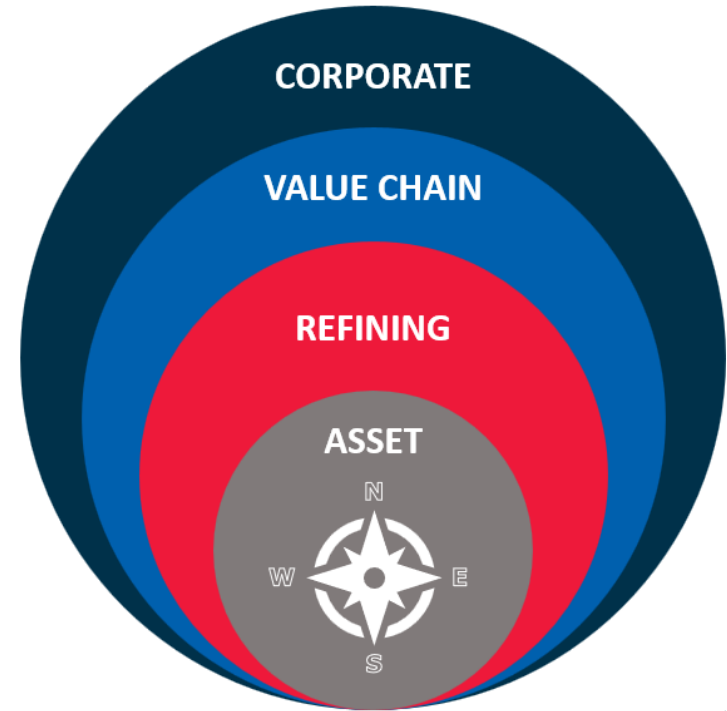
Key Items to Consider

- Stake Holder alignment
- Organizational alignment

Strategic Positioning Alignment



- What is the vision for your Company?
 - Do the project objectives align with that vision?
- What is the vision for the Business Unit?
 - Do the project objectives align with that vision?



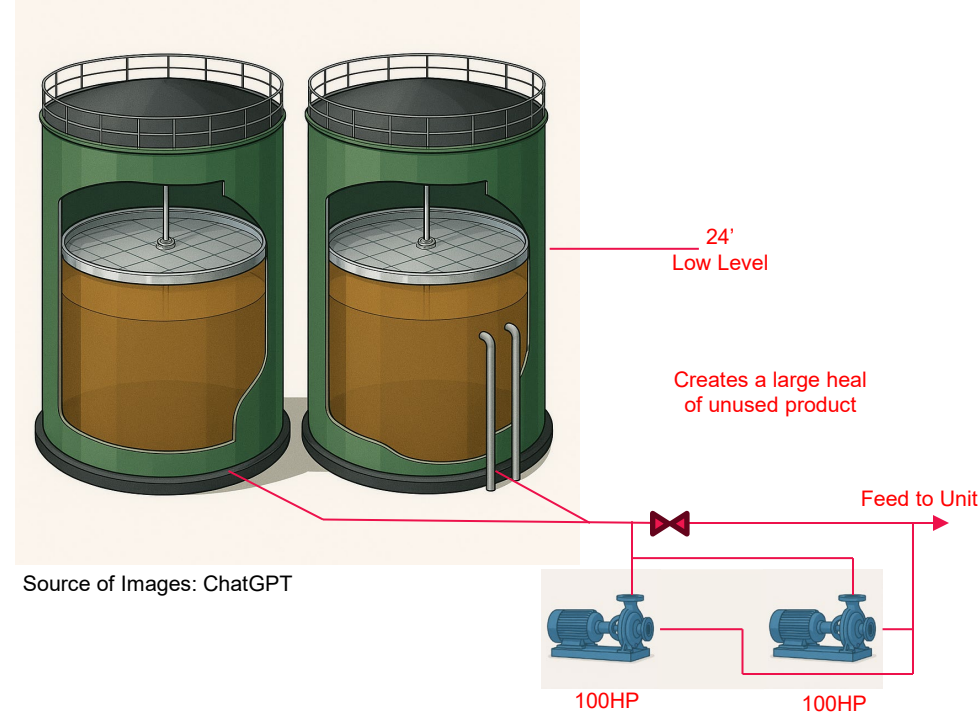
Storage Tank Levels Project

Problem Statement



Problem Statement:

- There are 2 tanks that have Low Level of 24'
- Install Pumps to allow the Low Level in the tanks to be lowered
- Goal was to be functional before our 2018 Turnaround
 - Would provide flexibility with unit start ups
 - Became a schedule driven project



Storage Tank Levels Project

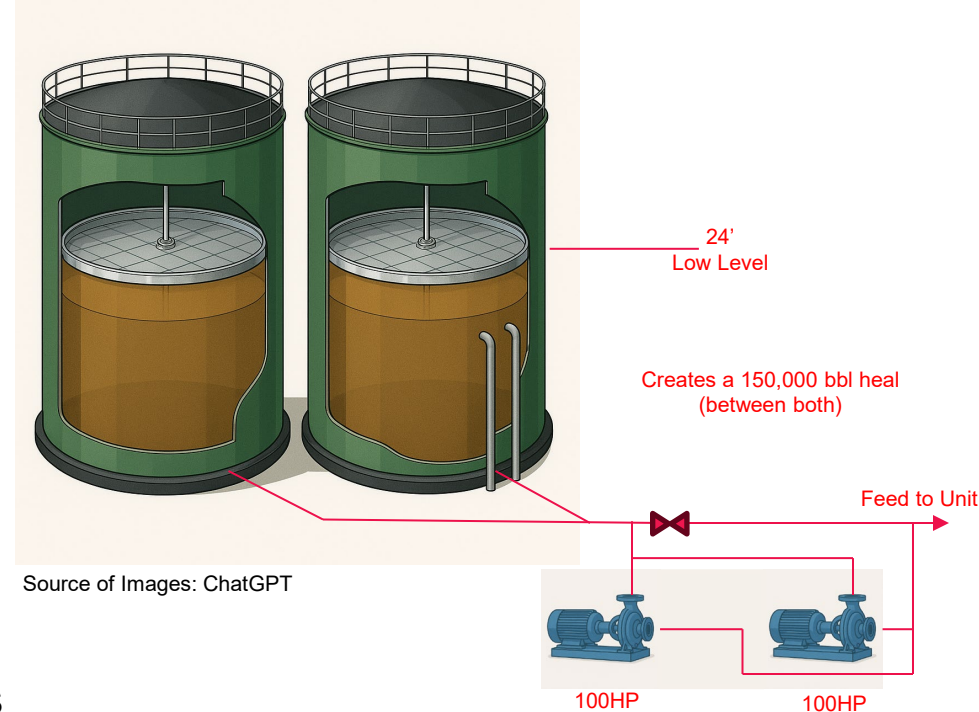
The Error

Work Completed:

- Ordered pumps
- Finished P3 Engineering
- Preparing for full funding request

The Error:

- It was assumed that flowing to the pumps wasn't a problem
- Hydraulics completed were from the pump discharge to the unit
- Couldn't flow the product to the pumps



Storage Tank Levels Project

Silver Lining



- The manufacture shipped us the 2 – 100 HP motors.
 - There was a maintenance emergency, and these were used within weeks of receiving.
 - They accidentally sent us 2 additional 100 HP motors.
 - We ended paying for instead of returning because there was another immediate needs.
- We know what the issue is and working to address it.
 - This is still a priority, and we have people looking into it.
- I'm here presenting on the Topic
 - Spreading the awareness to hopefully prevent it to happen to others.

Working in a Silo

The “Blue Rhino” Story



- Employee was injured while filling a propane bottle as a local gas station
- Propane was a low profit item
- The Company decided to switch to Blue Rhino to provide propane
- Created impacts to the local refinery, same company
- Drove away business to other stations that would fill propane bottles



Process Improvement Project



- Implemented a project to improve crude processing in our recent 25TAR.
- Scope required process equipment changes
- Had input and buy in from all parties
- During TAR scope review, some of the process equipment modifications were located in areas of high risk from Inspection for potential repair.
 - With a high possibility in extending the duration of the event.
 - Result: Replace the upper 1/3 of the vessel with the modified already completed.



- Understanding the true problem is important
 - To combat the work force shortages
 - To stay competitive
- Ask questions
 - Not to be combative or difficult
 - To drive the best solution
- Involve all parties

Thank You!

