



PROVIDING ENERGY. IMPROVING LIVES.



Community Relations - Ferndale Refinery

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Ferndale Refinery FERNDALE, WA



WHO WE ARE...WE ARE THE MAKERS AND MOVERS

- 14,000+ dedicated employees
- World's largest HDPE producer
- World's Largest marketer of Alpha Olefins
- One of the World's Largest Natural Gas Gatherers and Processors
- Largest Producer of Natural Gas Liquids in U.S.
- 3rd Largest Natural Gas Liquids Pipeline Operation in U.S.
- Significant Refining Operations in US and Europe
- Industry Leading Safety Performance



Midstream

21,000 miles of pipeline systems



Refining

2.2 million barrels per day (BPD) of crude throughput capacity



Chemicals

16 North American facilities

5 Middle East facilities



Marketing and Specialties

7,520 branded U.S. outlets

1,630 branded international outlets

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REFINING AND MARKETING PORTFOLIO

Refining

13 refineries in U.S. and Europe

In all 5 U.S. PADDs

2,180 MBD crude capacity

35% heavy, 35% medium, 30% light crude

Marketing

9,000+ global sites, including 5,600 wholesale outlets

~2,600 reimaged sites



Who We Are....



We protect each other, our environment and our communities



We stand behind our word, and you can count on us to do the right thing, always.



We are inspired to achieve the highest levels of performance in everything we do.

WORK FOR THE GREATER GOOD

Living our Values earns us the confidence of our business partners, communities and co-workers

CREATE AN ENVIRONMENT OF TRUST

Trusting each other makes us more productive and agile.

SEEK DIFFERENT PERSPECTIVES

Championing inclusion enables us to innovate and thrive.

ACHIEVE EXCELLENCE

Continuing to improve ensures we deliver extraordinary performance.

Refinery Overview

- Located on Strait of Georgia, west of Ferndale (Whatcom County) – 20 miles south of US – Canada border
- 35,000 bbls per day refinery built in 1954 by General Petroleum (Mobil Oil)
- Currently processes approx. 105,000 bbls per day of crude oil
- Crude oil supplied via deep-water dock, rail unloading facility, and pipeline
- Full-time workforce of over 400 employees and contractors



Community Investments

Phillips 66 Pillars of Giving

- **Education & Literacy**
 - Science, technology, engineering and math (STEM) education for youth
 - Advancing literacy
 - Energy research and education
- **Environment & Sustainability**
 - Nature and wildlife conservation
 - Parks and recreation
 - Water conservation
- **Safety & Preparedness**
 - Community safety and emergency preparedness
 - Natural disaster relief, recovery, and rebuilding



Telling Our Story

SHOW UP. BE PRESENT, LISTEN.

- Community Advisory Panel Meetings
 - Held Quarterly
 - Refinery Updates, Special Topics, Non-Profit Highlights
 - Invitees (approx. 100):
 - Elected Officials
 - Non-profits
 - Educators
 - Neighbors
 - Business associations
 - Local law enforcement and fire districts
- Site tours and meetings
 - Port of Bellingham
 - County and City Executive, Mayor, and Council
 - Public Utility District No.1
 - US Congressional Staff for Murray, Cantwell, DelBene
 - WA Governor's Office
 - US Customs



Telling Our Story

SHOW UP. BE PRESENT, LISTEN.

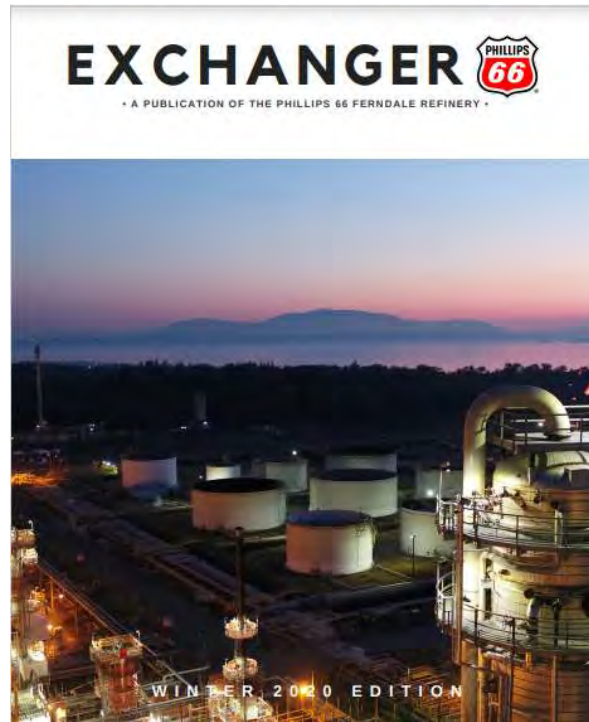
- Networking opportunities
 - Chamber of Commerce and Rotary
 - Bellingham/Whatcom County Governmental Affairs
 - Birch Bay Chamber
 - Bellingham Bay, Sunrise Rotary Presentations
 - Updates with Elected Officials
- Community engagement
 - Event and Program Sponsorships
 - Volunteer opportunities
 - Board service
 - Fund drives
- Employee Family Involvement



Telling Our Story

USE ALL AVAILABLE AVENUES

- Refinery Newsletter (Exchanger)
 - Expanded distribution to more postal codes
 - Include nonprofit partners, local leaders, etc.
- Social Media - Facebook/Instagram
- Paid Advertising
- Advocacy in Government
 - County Council
 - Council meetings testimony
 - Trades & business associations
 - State Legislative
 - Town Halls
 - Olympia rally and legislative meetings



Don't Miss an Opportunity

SHARE EVERYTHING

- 66th Anniversary – historical posts
 - Drag Strip Story – reached just shy of 18,000, shared 140 times, 19 comments, 105 likes
- People/teams – we like to see people we know
 - Service anniversary
 - Milestones
 - Awards or recognition
 - Events & activities
- Connect with Community
 - Festival of Trees – reached 530+; many shared, commented, liked
 - Bake Sale



Summary

- Invest
- Show Up
- Engage
- Listen
- Partner with others
- Share often
- Share broadly





Questions?



Corporate Sponsorship ALBUQUERQUE, NM