

The Impact of Changing Conditions & Environmental Regulations on the US & Pacific NW Electricity Markets

By: Robert E. Fishman President & CEO, NAES Corporation



WHO IS NAES?

- Business Lines
 - Power Plant Operations
 - Operator of 135 Power Plants totaling over 35,000 MW in North America & a few overseas
 - Maintenance & Construction
 - Serves Power, Oil & Gas, Petrochem & Industrial sectors
 - Double Breasted
 - Acquired Greenberry Industrial January 2015
 - Engineering & Technical Services
 - Environmental
 - Plant procedures, troubleshooting & betterment
 - Grid security
 - Consulting services
- Over 3,000 employees
- Headquarters in Issaquah, WA. Regional offices throughout US.
- Wholly owned subsidiary of Itochu, a \$55 billion Japanese trading company
- Safety is our top priority



THE CHANGING DYNAMICS OF POWER

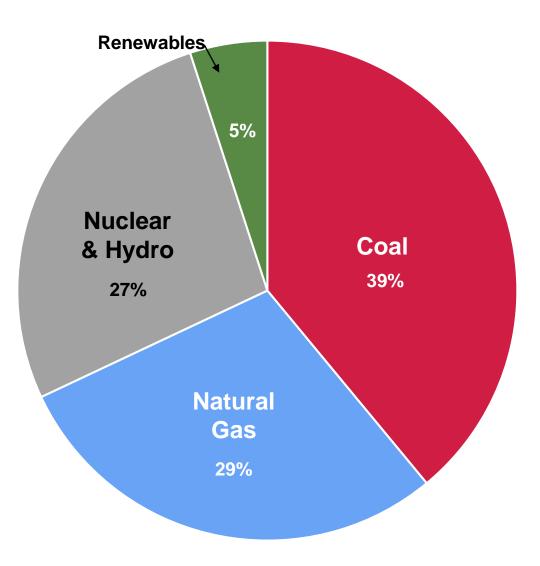


- Low natural gas prices
- Environmental compliance costs, particularly on aging coal plants
- Renewables becoming a significant part on generation mix
- Aging nuclear power plants with very expensive replacement new build costs



POWER GENERATION BY FUEL – US (2012)

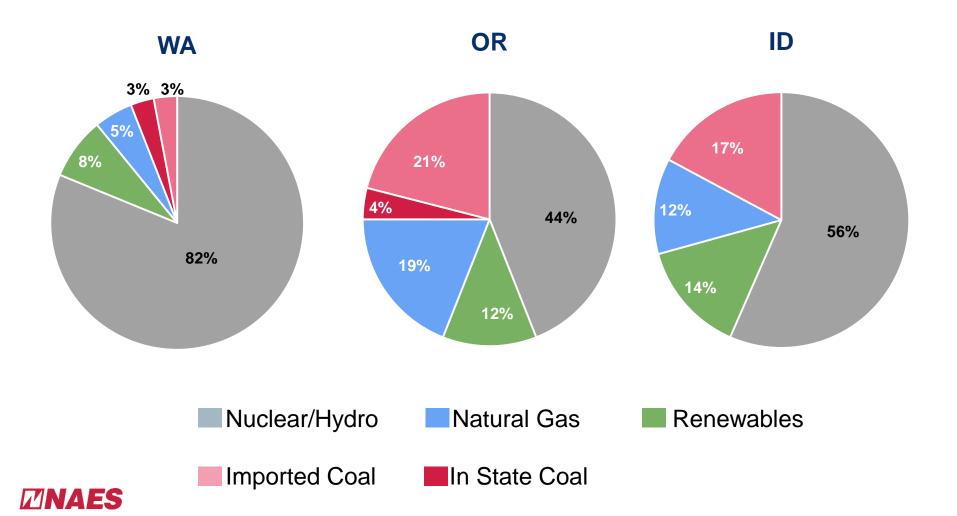






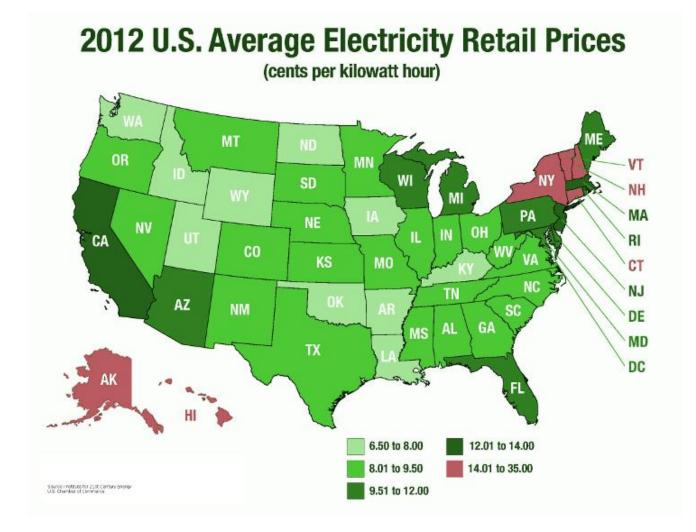
POWER CONSUMPTION BY FUEL PACIFIC NW STATES (2012)



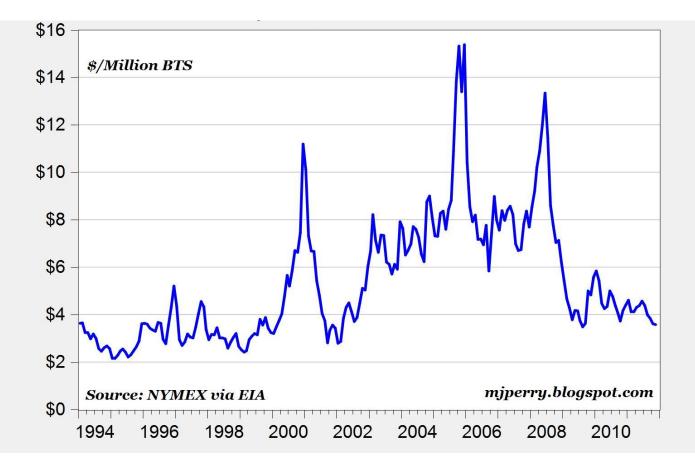


AVERAGE RETAIL ELECTRICITY PRICE BY STATE (CENTS/KWH)



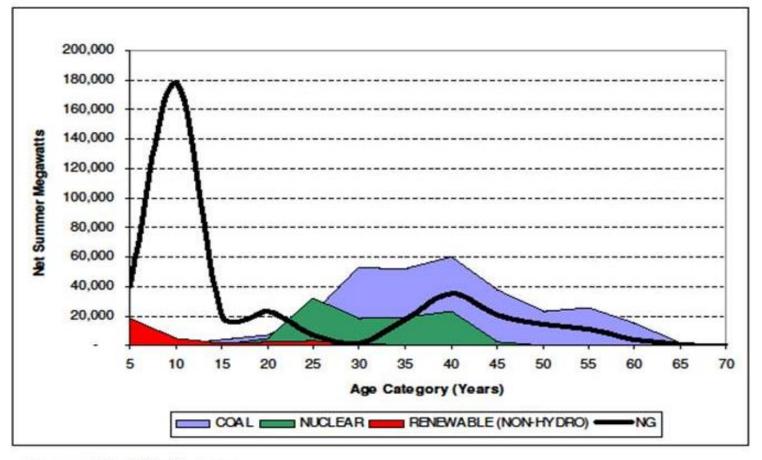






- Will Natural Gas stay low?
- Supply glut
- Increased demand from shift to Natural Gas in power generation
- Impact of LNG exports



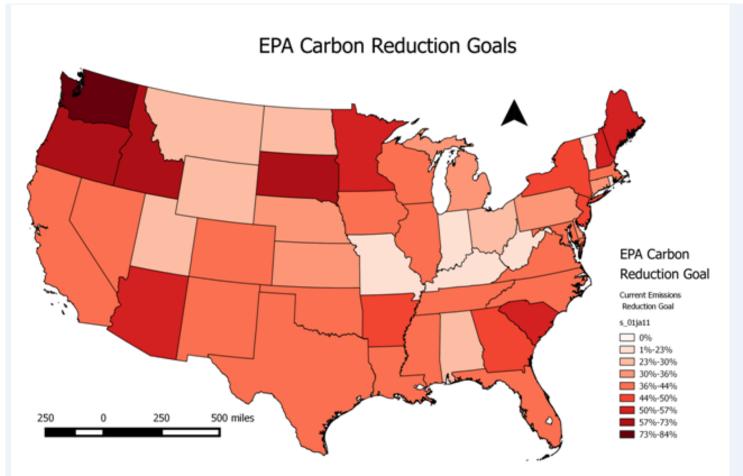


Source: EIA-860 database.



EPA CARBON REDUCTION TARGETS



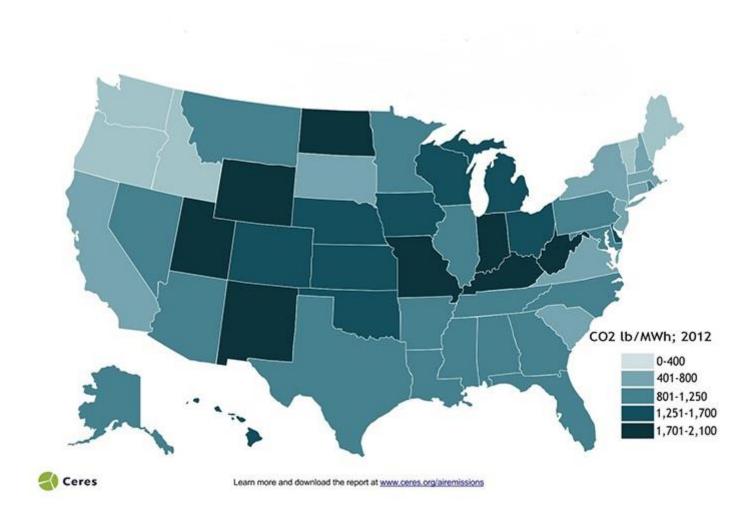


Map created with data from US EPA http://www2.epa.gov/sites/production/files/2014-05/documents/20140602tsd-goalcomputation.pdf. Copyright Ambrose Strategy 2014.



STATE-BY-STATE CO2 EMISSIONS RATE FOR POWER GENERATION

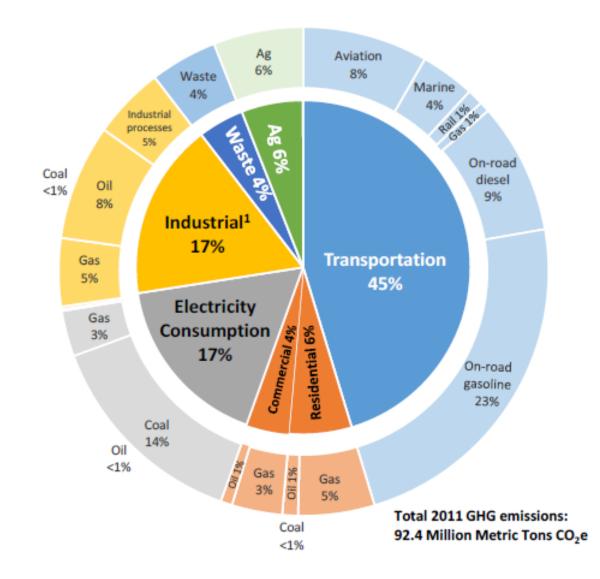






SOURCES OF WASHINGTON STATE GHG EMISSIONS







GOVERNOR INSLEE'S CLIMATE EXECUTIVE ORDER



Carbon Emissions Reduction Taskforce

Convene a taskforce to make recommendations for a carbon emissions reduction program for consideration during 2015 legislative session.



Governor Inslee's Climate Executive Order

Coal-Fired Electricity Transition

Work with private utilities and federal agencies to facilitate the transition from coal to cleaner electricity sources.



'This is the right time to act. This is the right place. And we are the right people to make this happen." - Gov. Inslee, April 29, 2014



Clean Technology

Energy Efficiency

Focus on saving costs and

buildings by improving their

advantage of clean power.

reducing emissions from

efficiency and taking

Develop a new state program to support renewable energy and energy efficiency technology innovation in the public and private sectors.

> #ActOnClimate bit.ly/ClimateWA

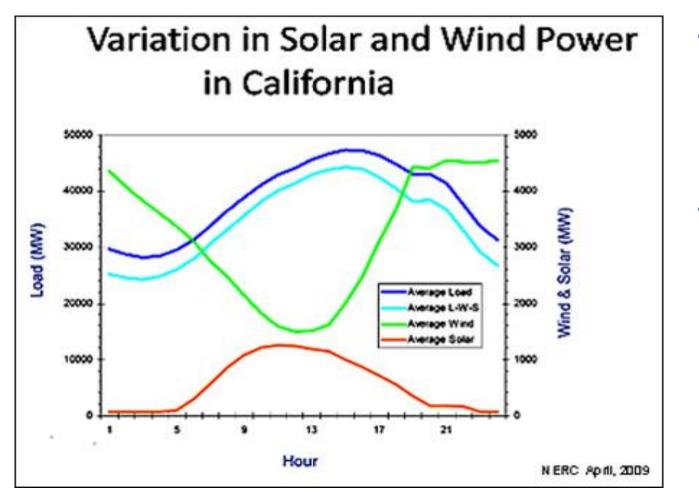
Clean Transportation Decide how to accelerate our use of clean cars and clean fuels, and reduce

transportation emissions.





IMPACT OF RENEWABLES



- Variability creates grid stability challenges
- Price of renewable energy higher than existing generation





- 103 Operating plants in US, average age 33 years.
- Original design life 40 years. Programs underway to extend life to 60 years.
- Replacement cost \$7000/kw or more than 6 times a baseload natural gas fired plant.
- Spent fuel disposal an unresolved issue
- Timeline to permit & build 10 years
- Politically difficult





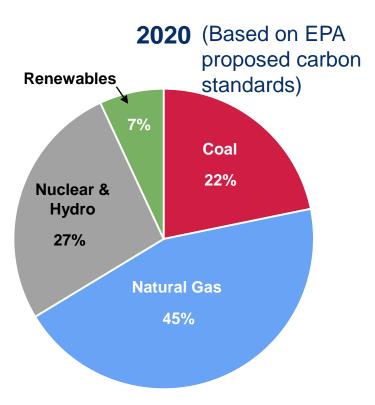
POWER MARKETS IN 2020



POWER GENERATION BY FUEL - US

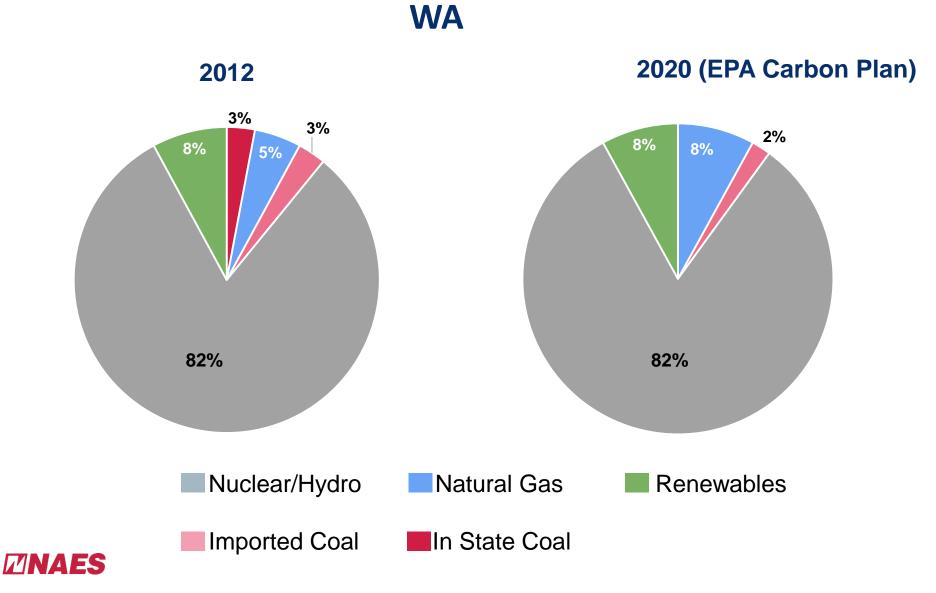


2012 Renewables 5% Nuclear & Hydro 27% Coal 39% Samuellant Samuell



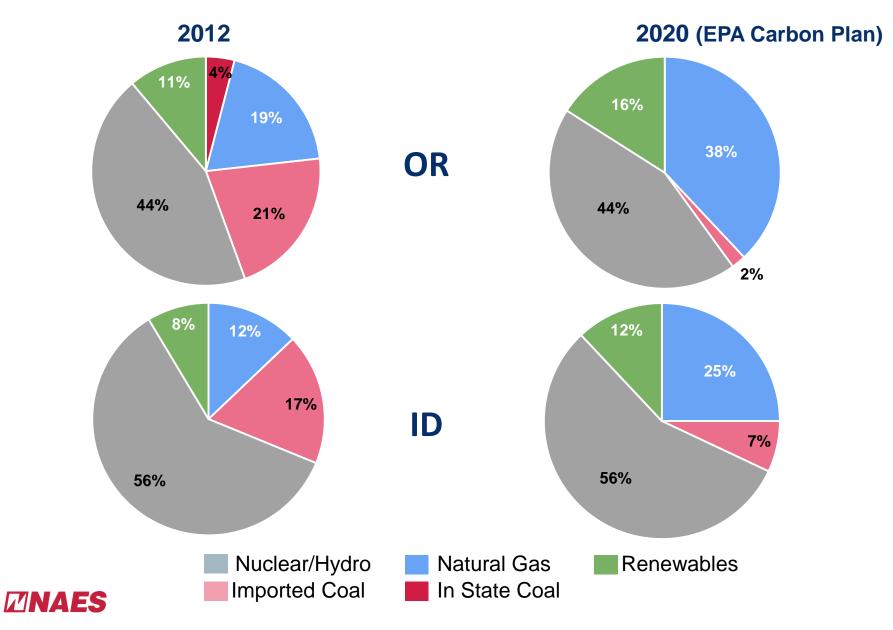
POWER GENERATION BY FUEL -WASHINGTON





POWER GENERATION BY FUEL OREGON & IDAHO





ESTIMATED COST IMPACTS OF ENVIRONMENTAL ISSUES ON COAL PLANTS, INCLUDING EPA CARBON PLAN



| | % Increase in electricity cost by 2020 (real \$) | |
|---------------|--|----------------------|
| | All Consumers | Industrial Consumers |
| US | 25-30 | 30-35 |
| | | |
| WA | 0-10 | 0-5 |
| OR (1) | 50-55 | 70-75 |
| ID | 10-15 | 5-10 |

(1) Price increases dominated by significant shift from coal to gas as marginal cost, and assumption of natural gas prices increases



CONCLUSIONS



- Environmental compliance costs will increase coal fired power prices & accelerate coal plant retirements
- In the next few years natural gas will displace coal as #1 power generation fuel
 - Current economics good, but will it stay low?
 - CO2 emissions much lower than coal
 - Concern about future price volatility
- Renewable penetration will drive up costs & pose grid reliability challenges
- Replacement new nuclear power plants will be very few due to economic & political factors

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