

**CH2MHILL®**



Northwest Construction Consumer Council  
Current Issues Facing Supply Chain Managers

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May 31, 2012

# For this presentation

- § CH2M HILL High Level Overview
- § Key Procurement Issues Today
- § CH2M HILL Strategies to Resolve
- § Questions & Answers

# CH2M HILL Today

We are an industry leader in consulting, design, design-build, operations, and program management.



- § Headquartered in Englewood, Colorado, USA
- § Nearly 30,000 employees
- § US\$6.4 billion in revenue
- § Employee-owned
- § Broadly diversified across multiple business sectors
- § Performing work in more than 60 countries worldwide

# CH2M HILL Today

Extraordinary projects around the world:



- § 2022 FIFA World Cup Qatar™
- § London 2012 Olympic and Paralympic Games
- § Panama Canal Expansion Program
- § U.S. Forces Korea Base Relocation in South Korea
- § Darling Downs Power Station in Queensland, Australia
- § North Slope offshore development in Prudhoe Bay, Alaska, USA

# Solution Services

Specializing in full-service project delivery, CH2M HILL tailors its suite of services to deliver maximum value to each client.

Applied Sciences  
Laboratory

Architecture & Planning

Decontamination  
& Decommissioning

Energy Management  
& Planning

Engineer-Procure-Construct  
(EPC) and Design-Build

Environmental Management  
& Planning

Industrial Safety

Lean Enterprise Solutions

O&M and Facilities  
Management

Procurement

Program &  
Construction  
Management

Security & Emergency  
Management

Site/Infrastructure  
Planning

Sustainable Solutions



# The CH2M HILL Procurement Goal



- § In Top Quartile for Quality Performance
- § In Top Quartile for On Time Performance
- § In Top Quartile for Pricing Performance

# The Issues

§ Supplier Quality

§ Market and Spend Knowledge

§ Sourcing Platforms

§ Procurement Resource Talent



# Strategies to Resolve



- § Supplier Quality
  - Risk Based Qualifications Process
  - Criticality Ratings Process
  - Efficiency in Source Inspection Delivery
  - Measurement and Communication



# Strategies to Resolve

## § Market and Spend Knowledge

### – Market

- Economic Forecasting Sites
- Trade Organizations
- Direct Supplier / Subcontractor Surveys
- Knowledge Sharing Site

### – Spend

- Common Coding Protocols
- Common System or Data Warehouse
- Spend Analysts / Commodity Specialist



# Strategies to Resolve



## §Sourcing Platforms

- Own resources on the ground, commercial and technical
- Local 3rd party source inspection qualified & trained to our standards
- Long term view vs. project view
- In country resource highly integrated with project teams
- Utilize technology to it's fullest

# Strategies to Resolve

## § Procurement Resource Talent

- PEP Process
- Training Matrix by job description
- New College Hire Program
- Advance Degree Program
- Cross Business Group Assignments





## Questions and Answers