Northwest Construction Consumer Council
Current Issues Facing Supply Chain Managers
John F. Mika, Senior Vice President of Procurement
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For this presentation

- CH2M HILL High Level Overview
- Key Procurement Issues Today
- CH2M HILL Strategies to Resolve
- Questions & Answers
CH2M HILL Today

We are an industry leader in consulting, design, design-build, operations, and program management.

- Headquartered in Englewood, Colorado, USA
- Nearly 30,000 employees
- US$6.4 billion in revenue
- Employee-owned
- Broadly diversified across multiple business sectors
- Performing work in more than 60 countries worldwide
Extraordinary projects around the world:

- 2022 FIFA World Cup Qatar™
- London 2012 Olympic and Paralympic Games
- Panama Canal Expansion Program
- U.S. Forces Korea Base Relocation in South Korea
- Darling Downs Power Station in Queensland, Australia
- North Slope offshore development in Prudhoe Bay, Alaska, USA
Solution Services

Specializing in full-service project delivery, CH2M HILL tailors its suite of services to deliver maximum value to each client.

<table>
<thead>
<tr>
<th>Applied Sciences Laboratory</th>
<th>Engineer-Procure-Construct (EPC) and Design-Build</th>
<th>Procurement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Architecture &amp; Planning</td>
<td>Environmental Management &amp; Planning</td>
<td>Program &amp; Construction Management</td>
</tr>
<tr>
<td>Decontamination &amp; Decommissioning</td>
<td>Industrial Safety</td>
<td>Security &amp; Emergency Management</td>
</tr>
<tr>
<td>Energy Management &amp; Planning</td>
<td>Lean Enterprise Solutions</td>
<td>Site/Infrastructure Planning</td>
</tr>
<tr>
<td></td>
<td>O&amp;M and Facilities Management</td>
<td>Sustainable Solutions</td>
</tr>
</tbody>
</table>
The CH2M HILL Procurement Goal

- In Top Quartile for Quality Performance
- In Top Quartile for On Time Performance
- In Top Quartile for Pricing Performance
The Issues

- Supplier Quality
- Market and Spend Knowledge
- Sourcing Platforms
- Procurement Resource Talent
Strategies to Resolve

— Supplier Quality
  — Risk Based Qualifications Process
  — Criticality Ratings Process
  — Efficiency in Source Inspection Delivery
  — Measurement and Communication
Strategies to Resolve

β Market and Spend Knowledge

– Market
  • Economic Forecasting Sites
  • Trade Organizations
  • Direct Supplier / Subcontractor Surveys
  • Knowledge Sharing Site

– Spend
  • Common Coding Protocols
  • Common System or Data Warehouse
  • Spend Analysts / Commodity Specialist
Strategies to Resolve

Sourcing Platforms
- Own resources on the ground, commercial and technical
- Local 3rd party source inspection qualified & trained to our standards
- Long term view vs. project view
- In country resource highly integrated with project teams
- Utilize technology to it’s fullest
Strategies to Resolve

- Procurement Resource Talent
  - PEP Process
  - Training Matrix by job description
  - New College Hire Program
  - Advance Degree Program
  - Cross Business Group Assignments
Questions and Answers